



## Unique selling point @ B2B CRM

BRAND TRUST	StratectERP	OtherERP
☞ Developed by Bombay IITians in 2005	✔	
☞ 500+ Esteemed Customers in Globe	✔	
☞ 200+ Employee Strength	✔	
☞ 12+ Integration with other application	✔	
☞ Best Enterprise level Features Proprietary Framework	✔	
☞ Best Software development tools & technology	✔	
☞ IOS and Android Mobile App with customization based on ERP Field	✔	
☞ Chrome, Safari, Firefox Browser Support	✔	
☞ Gartner Client for future of technology	✔	
☞ CMMI Level 3 Company	✔	
☞ TATA Projects Alliance Partner	✔	
☞ Inbuilt Artificial Intelligence (Machine learning)	✔	
☞ User Performance and Analytics	✔	
☞ Customizable and dynamic Dashboard	✔	
☞ User, Admin and Integration Guide Videos and PPT	✔	
☞ Voice Command (Virtual Assistance)	✔	
☞ StrategicERP Provides Inbuilt DMS	✔	
☞ StrategicERP is based on open source technologies ecosystem wherein you cut down the licensing costs and does not entangle you in legal terms of licensing models	✔	
ERP-IT SETUPS		
☞ Version update for ERP Store with alert	✔	
☞ Bulk user import for user creation	✔	
☞ User login Restriction for intranet	✔	
☞ Secured Login OTP for change internet	✔	
☞ User Sign in location with radius in location	✔	
☞ Custom Work flow permission as client requirement	✔	
☞ Custom field and report as required (IT / Admin Person can do)	✔	
☞ E- documents storage form for soft copy data	✔	
☞ ERP chat communicator within organization	✔	
☞ HOD / Director can view given right of ERP as a viewer login with our password	✔	

## NEW DEVELOPMENT

 Project Bar chart		
 Workflow (with conditional checkpoints, checklists, and authorisation locked with multiple approvals)		
 Activity Stream with collaborative actions such as email, SMS, and comments		
 Seamless SAP integration		
 Simplified data capture from web-based forms		
 Native Apps with core functionalities such as Employee Self Service (ESS), Customer App, Pre-Sales, Post-Sales, and Lead management		
 Graphical Pre-Sales and Post-Sales Chart with One-window acces		
 Easy and independent addition of new forms (without any need of support from the solution team)		
 Complete and detailed record of Customer Journey		
 Easy and independent creation of dashboards (without any need of support from the solution team)		
 Report tool (enabling client to write custom queries and generate reports independently)		
 Pivot Table - Drag and Drop to analyse data with different perspectives		
 Chanakya - Prediction AI for identifying hot leads and probability analysis for better lead closure		
 Click to Call - Knowlarity, MCube, Ozonetel, IVR Guru and AirSoft		
 Inhouse IVR - CZentrix and Telesoft		
 Biometrics (Push Data Technology) - eSSL and BitMatrix		
 To-Do Task Management - Kanban View		
 Learning Management System - Development and curation of Learning Content		
 Design Management		
 Interactive DPR for contractor		
 Project wise permissions and workflow		

## ERP ADMIN

- 👉 User-friendly permission matrix and permission management
- 👉 Access management for reports
- 👉 Web forms - Online data capturing
- 👉 Automated Performance Reports emails
- 👉 Task management with pending tasks tracking and instant notifications
- 👉 Bulk emails and SMS with filters for easier targetted communications
- 👉 Currency Exchange Matrix with customisation for easier calculations
- 👉 Block Financial transactions in case security or other business concerns
- 👉 Advanced Dashboarding functions
- 👉 Voice command support
- 👉 ERP Store - receive notification of latest updates, upgrades, and buy add-ons or update your plans
- 👉 Cloud-enabled Auto Backup
- 👉 Customised report generation
- 👉 Internal chat platform
- 👉 Multi-window functionality



## WORKFORCE MANAGEMENT

- 👉 Performance tracking and reporting
- 👉 Resource utilisation tracking and management
- 👉 Work allocation (with role-defined allocations according to specifics)
- 👉 Incentive Management



## LEAD MANAGEMENT

- 👉 Routine Business Relations Communication to business contacts - Occasion greetings communications
- 👉 Complete Media Integration
- 👉 Meeting notifications (with check-in and check-out time and location records)
- 👉 Online verification of documentation for clients
- 👉 Click to call
- 👉 Email Templates for saving time and effort
- 👉 Sales target definition and tracking (with follow-up mechanism and forecast value)

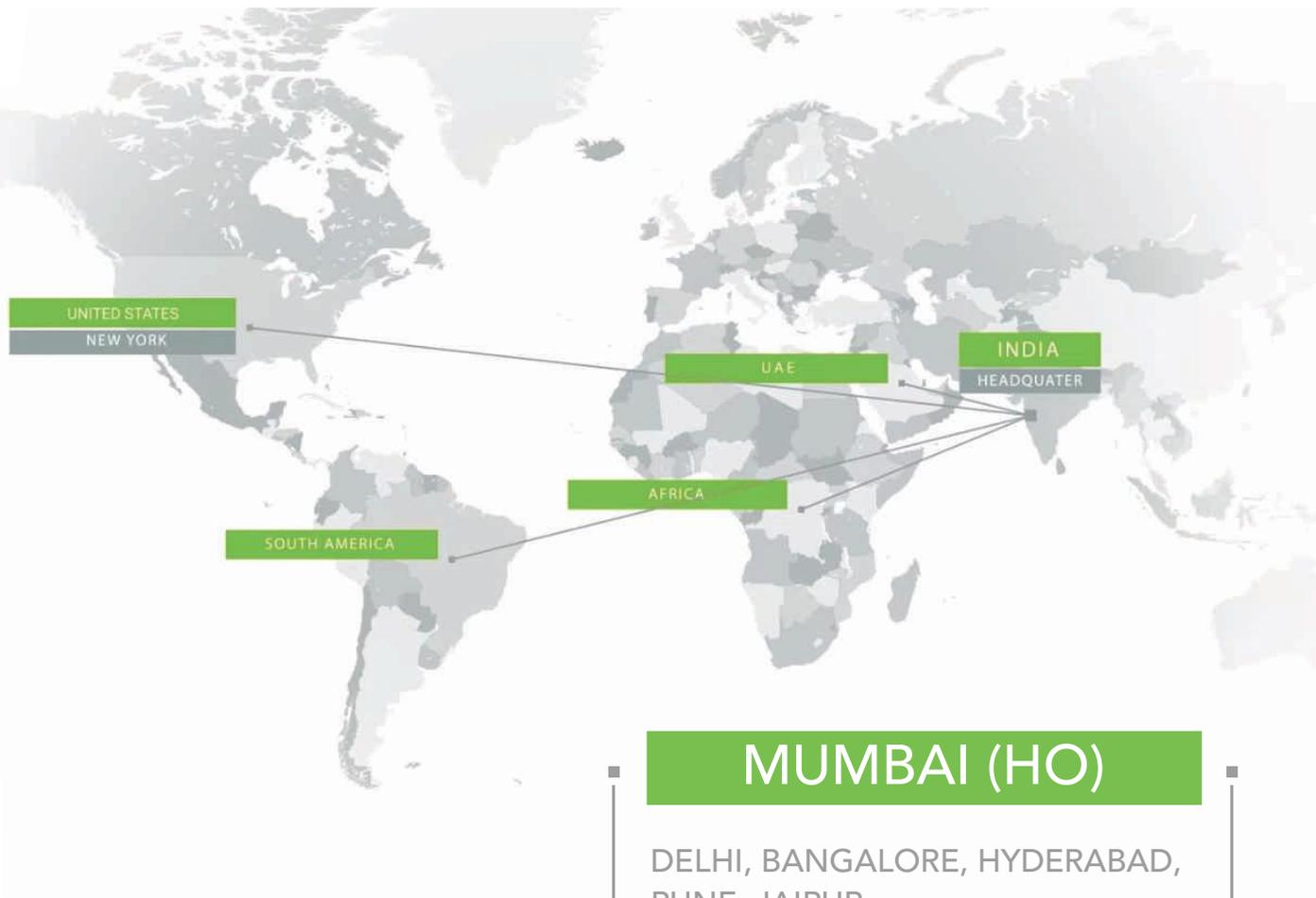


## PRODUCT MANAGEMENT

- 👉 Dynamic Product Configuration with user-definable specifications (with imagery)
- 👉 Product Catalogue with user-definable customisation capabilities
- 👉 Product Price List with advanced functions for automatic complex calculations



SALES AUTOMATION		
☞ Payment reminders	✓	
☞ Online order confirmation by the client	✓	
☞ Sales incentives management	✓	
WAREHOUSE MANAGEMENT		
☞ Live stock status	✓	
☞ Alerts and notifications for all stock requests and activitie	✓	
☞ Meeting notifications (with check-in and check-out time and location records)	✓	
☞ Online verification of documentation for clients	✓	
☞ Click to call	✓	
☞ Email Templates for saving time and effort	✓	
☞ Sales target definition and tracking (with follow-up mechanism and forecast value)	✓	
HAPPY TO HELP		
☞ User-definable dynamic escalation matrix	✓	
☞ Advanced request records and classification	✓	
☞ A well-defined feedback review mechanism	✓	
AWARDS & MEDIA PARTNERS		
☞ Best PropTech ERP Solution of the Year Realty+ PropTech Awards 2019	✓	
☞ Youth CBRE IT Partner 2016	✓	
☞ <b>The CEO Magazine</b> : 25 Fastest Growing Enterprise Software Companies in India	✓	
☞ <b>CMM Level 3 Company</b>	✓	
☞ <b>Gartner Clients</b> (India's Best IT Market Research & Product Analysis Organization)	✓	
☞ <b>Home Magazine</b> : Top 10 Best Web Based Solution for 2015	✓	
☞ <b>ISO Certified 9001 : 2008   12207 : 20017   27001 : 2013</b>	✓	
☞ <b>Top 10 ERP Companies for Real Estate</b>	✓	
☞ <b>CIA World</b> "Best Construction Software of the Year 2019"	✓	
☞ <b>Naascom Certified Member</b>	✓	
<b>Total</b>	<b>100 %</b>	<b>???</b>



**MUMBAI (HO)**

DELHI, BANGALORE, HYDERABAD,  
PUNE, JAIPUR

**INTERNATIONAL**

DUBAI  
AFRICA  
UNITED STATES  
SOUTH AMERICA

**GLOBAL PRESENCE**